Facebook, Blackberries & Email:

Reconnect & Reengage Lost Alumni & Donors

Devin T. Mathias

October 14, 2009

devin@moredonors.com

You will have:

- A better understanding of how to use technology to reconnect & reengage lost alumni & donors
- Specific examples of Facebook & Twitter best practice for engaging alumni
- Ideas for using iPhones & Blackberries to engage your mobile alumni & donors
- Suggestions for employing email & blogs in your alumni & donor outreach efforts

Some assumptions under which we will operate:

- You understand the basics of social-networking*
- You have visited Twitter & Facebook
- You realize that there is much more than Twitter & Facebook out there
- You understand the basics of smart phones & cell phones
- You have an online presence and online giving options for your constituents
- You have resources to dedicate to your these efforts
 - * If not, visit: http://tinyurl.com/dtm-socialnet

The Current Challenges

Strategies and Best Practices: Facebook & Twitter

• Alumni & Donor Outreach: iPhones, Blackberries, & Cell Phones

Boosting Engagement: Email & Web initiatives, Blogs, & RSS

Question & Answer session



challenges

- Lost alumni
- The demise of landlines
- Campus politics and/or "rogue" communications
- The economy and shrinking budgets
- The never-ending need for more gifts and engagement!

Strategies and Best Practices: Facebook & Twitter

- How do you spread the word about your social networking presence?
- Creating personalized online content to reconnect alumni & donors
- Gathering alumni & donor information from online interaction
- Best practice examples

- How do you spread the word about your social networking presence?
- First Why do we care?
 - A study released by Wetpaint and the Altimeter Group shows that the brands most engaged in social media are also experiencing higher financial success rates than those of their non-engaged peers.
 - After examining the companies and their social media activity levels, the brands were ranked on an "engagement scale" where scores ranged from a high of 127 to a low of 1. Those brands that were the most engaged saw their revenue grow over the past year by 18% while the least engaged brands saw losses of negative 6%.
 - Top Ten:

1.	Starbucks	(127)
	U 10	· ,

- 2. Dell (123)
- 3. eBay (115)
- 4. Google (105)
- 5. Microsoft (103)

- 6. Thomson Reuters (101)
- 7. Nike (100)
- 8. Amazon (88)
- 9. SAP (86)
- 10. (tie) Yahoo!/Intel (85)

- How do you spread the word about your social networking presence?
- Make it useful, help your constituents...
 - ...Find jobs
 - ...Find friends
 - ...Find events
- Make it easy to share your news / post
 - Aim for 120 or fewer characters on Twitter this makes it easier to retweet (aka "RT") your message and, thus, spread the word
 - Make everything on your website "shareable" w/Facebook and other social media.
 - Let people show their support w/ a donor badge

Give to Cal

HOME

MAKE A GIFT

GIVE YOUR WAY

GIVING Q & A

SEARCH

You are on step 1 of 4

1 Enter your personal information

- 2 Confirm
- 3 Enter your payment information
- 4 Receive gift receipt

Optional



Get a Cal DonorBadge for your Facebook profile!



This is a secure connection

home > eqiving > online giving form: step 1 of 4

Give to Cal Online Giving Form

Your gift will be directed to:

The Cal Fund (FX0222000)

*= Required Fields

* Amount: \$

Personal information

Spouse/Partner Full Name:

low did you find this site?:	Choose
This gift is from an:	O Individual O Business/Organization
Prefix:	
* First Name:	
Middle Name:	
* Last Name:	
	Joint Gift with Spouse/Partner

Address: OHome OBusiness



Lishelle Blakemore



Lishelle Blakemore has just made a donation to UC Berkeley: "I just made a gift to Cal. Go Bears!"

Learn more: Give to Cal | The Campaign for Berkeley

September 4 at 12:38pm via Donor Badge · Comment · Like · Hide Feedback (1) · Powered by donorbadge

Write a comment...

RECENT ACTIVITY

Lishelle - I just made a gift to Cal. Go Bears! Give to Cal | The Campaign for Berkeley · Comment · Like · Powered by donorbadge

donorbadge

powering fundraising campaigns across social networks

Login



Institution embeds the donorbadge creation widget in the giving website



The donor generates a custom donorbadge after making a donation, along with a personal testimonial



Onnor shares the badge with friends through Facebook, Twitter, and eMail



The positive peer influence from a trusted source encourages the donor's friends to donate

- How do you spread the word about your social networking presence?
- Include your presence in your standard marketing, but don't treat it like standard marketing
- It is a conversation realize there are people on the other end and illustrate to your constituents that people exist at your organization
- It is not for your same ol' marketing message
- Include your Twitter and Facebook addresses in all appropriate media (magazines, web pages, etc.)
- Be transparent with your actions and updates
- How often to Tweet?

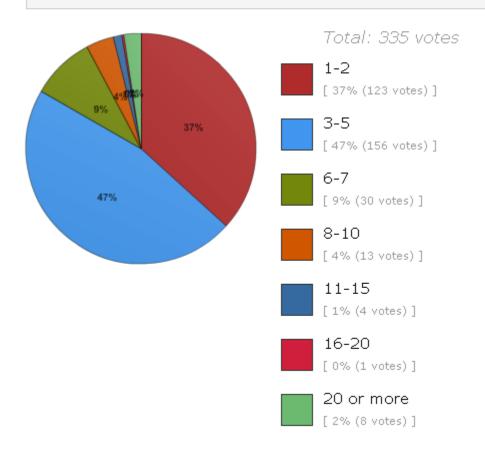
I think part of (Twitter) is being able to show the human-side of the organization. I wouldn't recommend Tweeting out links to dresses that you like. But when you show a more personal side, or your personal attachment to the mission, it has big wins on Twitter.

- Rachel Weidinger, marketing director and senior consultant, Common Knowledge



How many Tweets do you think colleges/universities should send out each day?

By @higheredu | Twtpoll created more than 8 months ago



- Creating personalized online content to reconnect alumni & donors
- Use hashtags to identify with your various causes and topics

0

4 2

T DOC!

The Dream Starts Here

Join Us!

VISIT OUR WEBSITE www.12for12k.org

OCTOBER 2009 CHARITY





Twitter Background Provided By: @iGoByDoc



Home Profile Find People Settings Help Si

The 12 for 12,000 Challenge is the combination of social media and fund-raising that aims to change the lives o



12for12k

Are You In?



3,145 2,867 following followers

12 ways to make a

Name 12for12k

Location Burlington, ON

Web http://12for12k.org

Bio 12 months, 12 chari

difference, Join vs. Twe

from #12for12K team.

Tweets

Favorites

Actions

block 12for12k

Following



























View All...



Cheerfully promoting BlogWorld's 3 BlogWorld tickets in 3 days giveaway: http://bit.ly/rMHMa Plz RT? (RT @allenmireles)

about 2 hours ago from TweetDeck

If you want us to follow buck, piease 🤋 us. #12for12K

apout 23 hours ago from Tweet Deck

Thanks for all of the recent #12for12K theets and RT love! about 23 hours ago from TweetDeck

Hey #12for12K! If you're online 2nite between 6 & 7:30 Eastern, @ramartijr wld appreciate if U could say hi 2 sum new friends: #GBACT

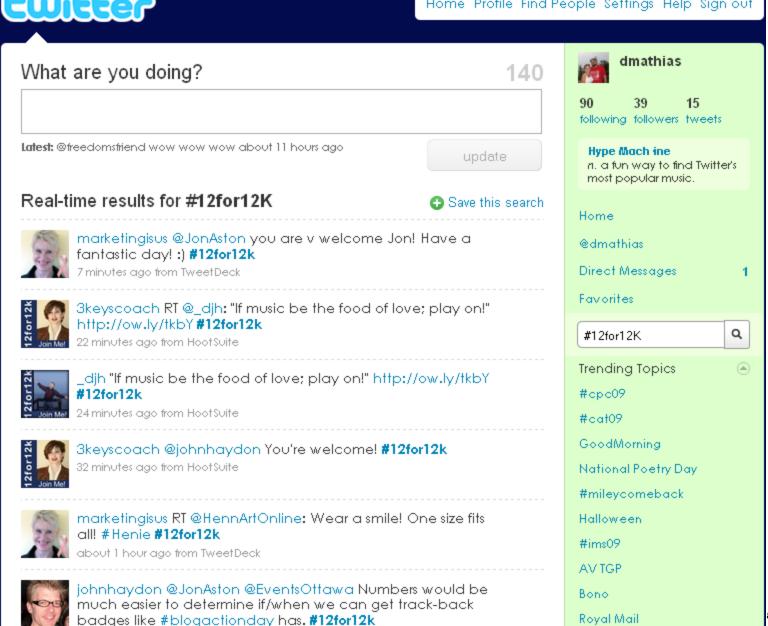
about 23 hours ago from TweetDeck

Twitter for Nonprofits: Presentation for the "140-Character Mission" http://bit.ly/QtpnU

9:17 AM Oct 7th from TweetDeck

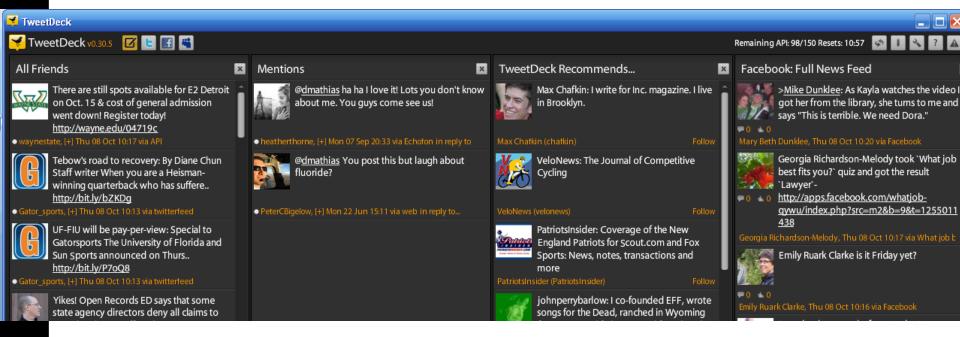


Home Profile Find People Settings Help Sign out



about 1 hour ago from UberTwitter

- Creating personalized online content to reconnect alumni & donors
- Communicate directly be human!
- Share content from your followers that applies to you (Example: If a donor says something good about you, RT it with a thank you)
- Use Tweetdeck to keep up with everything in real time



- Gathering alumni & donor information from online interaction
- What should you collect and what shouldn't you?
- To collect / track:
 - Interests
 - Updates made to all: "Hey my new cell is..."
 - Groups / Fan pages
 - Twitter addresses
- Not to collect / track:
 - Do not harvest phone numbers / email by grabbing them off profiles
- Get creative how can you have a campaign to request alumni and donor information?



It's a Winning Call for Michigan!

UM Alumni - Win an iPhone



Win a 16GB iPhone simply by updating UM with your contact information by March 25, 2008. Click here to enter. Go Blue!



Dear U-M Alum,

The Apple iPhone has become the hottest way to connect with the world. Connect with the University of Michigan and you may get one of your own! Michigan alumni receiving this message are eligible for a chance to win a 16GB Apple iPhone on March 26, 2008.

Simply fill out our Alumni Record Update form at www.qiving.umich.edu/iphone before March 25, 2008 to enter. You'll just need to provide the following information:

- Name (first, last and maiden, if applicable)
- Home address
- Phone number (please indicate cell or home)
- Email address

The iPhone winner will be selected at random and notified on March 26, 2008, so make the connection and send in your entry now!

Best practice examples

facebook

Home

Profile

Friends

Inbox 3

Devin Mathias

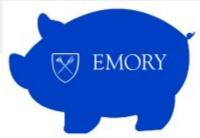
Settings,

Logout

Search

Q

×



View Photos of Blue (66)

Send Blue a Message

Poke Blue

A little change can make a big difference - feed me & visit www.emory.edu/bluepig to find out what I can do for you! If you have any questions about me, please contact my manager, Shawn Scott on Learnlink.

Information

Networks:

Emory

Relationship Status:

It's Complicated

Current City:

Atlanta, GA

Website:

nttp://www.emory.edu/bluepig http://www.emoryclassgift.kintera.org http://www.campuslife.emory.edu

/tribute

http://www.twitter.com/thebluepig

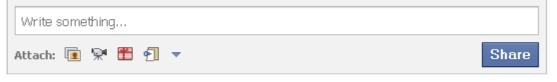
Blue PiggyBank wishes everyone good luck on their midterms! 20 hours ago

Wall

Info

Photos:

Causes:





Q. Filters Blue PiggyBank The XIV Dalai Lama... plans to give a \$50,000 gift to the

Emory-Tibet Science Initiative (ETSI), Read more here http://www.emorywheel.com/detail.php?n=27439 http://www.emorywheel.com/ /detail.php?n=27439

RSS Dalai Lama Gives \$50K to Program | The Emory Wheel Source: www.emorywheel.com

The XIV Dalai Lama will visit Emory in October 2010 and plans to give a \$50,000 gift to the Emory-Tibet Science Initiative, which seeks to create a comprehensive science curriculum for Tibetan monks and nuns.

11 minutes ago · Comment · Like · Share



Blue PiggyBank wishes everyone good luck on their midterms!

Yesterday at 3:21pm / Comment / Like

Alec Fox likes this.

Write a comment...

RECENT ACTIVITY

🛵 Blue and Shabnum Gulati are now friends. • Comment • Like

🛵 Blue and Black Star are now friends. • Comment • Like

🛵 Blue and Alvin Jamison Borum are now friends. • Comment • Like

🛵 Blue and Betsy Giltinan are now friends. • Comment • Like

🚲 Blue and Jordan M Strang are now friends. • Comment • Like

Rue and Jon Murphy are now friends a Comment Albert

Create an Ad

Visit Orlando



Become a fan of Orlando and get connected to the latest deals, offers and info to help you plan your next Orlando vacation!

📆, Become a Fan

Distribute Press Releases



Use Vocus press release distribution software to reach journalists, media outlets and prospects. Take a demo to learn more!

<u>r</u>c¹h Like

Center for Inquiry | Michigan (CFI)









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WOW! This is totally amazing! http://www.cbsnews.com/blog...

17 minutes ago from Facebook

OMG-- RT @shiralazar MY EXCLUSIVE: @DrewFromTV will donate 1million dollars to @LIVESTRONG for one million followers http://bit.ly/7F04J

21 minutes ago from TweetDeck

LIVESTRONG Day pic of one of my favorite Lances- Lance Mackey http://bit.ly/X7qCM

27 minutes ago from TweetDeck

I posted 2 photos on Facebook in the album "New LIVESTRONG World HQ": http://bit.ly/2p1CtB

about 1 hour ago from Facebook

@alpenator are you a member of the rotary? Contact the foundation. We'd love to speak with you. 512-236-8820. about 2 hours ago from TweetDeck

Web http:// 40.843 40.792 following followers Favorites View All... RSS feed of LIVESTRONG's

Search

Logout



Home

Profile

Friends

Suggest to Friends

facebook

Add to my Page's Favorites

Subscribe via SMS

Determined to make cancer a global priority, reduce stigma, improve support, increase access to care and make this disease HISTORY!

Information

Founded:

Fans

1997

6 of 638,799 fans



Matthew Hoinacki Bucelli



erger

See All

Inbox 3

LIVESTRONG Thanks so much to everyone that participated in IVESTRONG Day 2009. Keep posting those pics to the wall, flickr.com and video to youtube. Tag the photos and vids LIVESTRONG so we can find them, on Saturday

Wall Info Events Discussions

Spread the LIVESTRONG Word

Devin Mathias

Settings

>> video

Write something...

Attach: 📵 📯

Share

Q Filters

Share the Facebook experience with more of your friends. Use our simple invite tools to start connecting.

Connect With More

More Ads

Create an Ad-

Friends

LIVESTRONG WOW! This is totally amazing! http://www.cbsnews.com/blogs /2009/10/07/onthescene/entry5368580.shtml



Exclusive: Drew Carey Ups The Ante To \$1 Million - On The Scene With Shira - CBS News

Source: www.cbsnews.com

Drew Carey Announces He Will Donate \$1 Million for a Million Twitter Followers.

19 minutes ago : Comment : Like : Share

🖒 123 people like this.

View all 37 comments.

Write a comment...



LIVESTRONG Pictures of our new headquarters





facebook Inbox 3 Home Profile Friends Devin Mathias Settings Search Logout

Carriagne Society of the United States IHOP Action Alert: We only need a few hundred more signatures on the IHOP petition to reach our goal of 10,000. Will you please send the petition to 5 or more friends? Thenks! http://apps.facebook.com/causes /petitions/277?m=15350f46 19 hours ago

Wall Info III

Dogtighting

YouTube

Groups





Tell IHOP to move away from Cruel Battery Cages



Create an Ad

\$14.99 for 41 tracks



Listen to the new tr "Mansin Humanity". exclusive album plus acoustic tracks from Co-Founder Chad S

Like

Join the Family Else



Life's too short to m all the action. Join t today and rob, stea and whack enemies heart's content.

Like

Earn 6% per m





Home Profile Find People Settings Help Sign



Hi, my name is Carie, and I'm the HSUS' social media guru. Feel free to DM me if you have a question, and please visit us on all of our networks at humanesociety.org/connect.

- Guest Tweeters -



Rebecca Aldworth HSI Canada RA)



Michael Markarian Executive VP (MM)



Scotlund Haisley **Emergency Services**



Following

Wayne's Blog: Supreme Court Hears Arguments on Animal Cruelty Law http://bit.ly/1JYkPK

about 18 hours ago from twitterfeed

IHOP--House of Horrors: Take the latest action! http://bit.ly /JhV8Z (via @humanesociety)

about 21 hours ago from web

@rustypritchard of "Evangelicals for Social Action" on the All Creatures Tour: http://bit.ly/laoTRr #allcreaturestour

about 24 hours ago from TweetDeck

Ohio Ag Groups Stonewall While HSUS and Mich. Groups Hatch Landmark Welfare Compromise: http://bit.ly/AVuFy (via @humanesociety)

10:33 AM Oct 6th from web

Michael Markarian: Animals & Politics - Court Upholds Law Protecting People & Pets -http://shar.es/14Kg8

15.625 Tweets **Favorites Actions**

Name HSUS Location Washington, DC Web http://www.humane. Bio Official Twitter feed fr The Humane Society of th United States, We're celebrating animals and confronting cruelty... all d every day! 16.858 following followers

HumaneSociety

Following







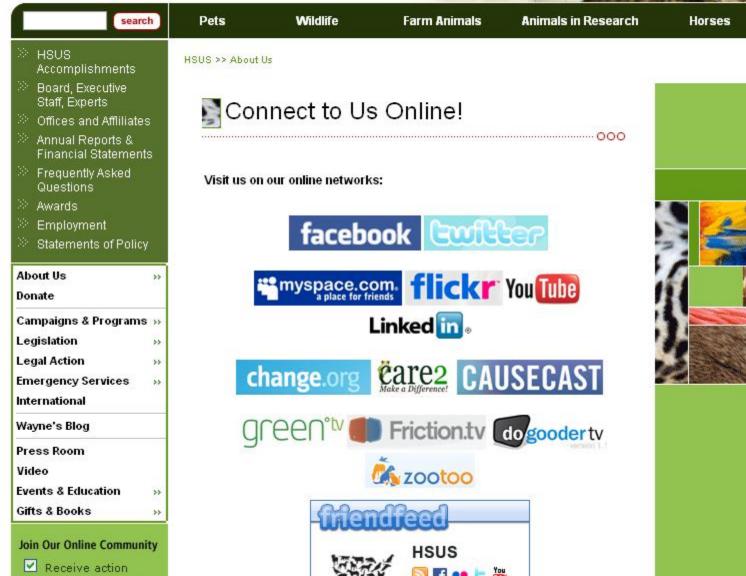












alerts, tips, news, and





Home Profile Find People Settings Help Sign



Hi, my name is Carie, and I'm the HSUS' social media guru. Feel free to DM me if you have a question, and please visit us on all of our networks at humanesociety.org/connect.

- Guest Tweeters -



Rebecca Aldworth HSI Canada RA)



Michael Markarian Executive VP (MM)



Scotlund Haisley **Emergency Services**



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10:33 AM Oct 6th from web

Michael Markarian: Animals & Politics - Court Upholds Law Protecting People & Pets -http://shar.es/14Kg8

Name HSUS Location Washington, DC Web http://www.humane. Bio Official Twitter feed fr The Humane Society of th United States, We're celebrating animals and omnonting cruelty... all d every day!

15.625 16.858 following followers

Tweets

Favorites

Actions

HumaneSociety

Following







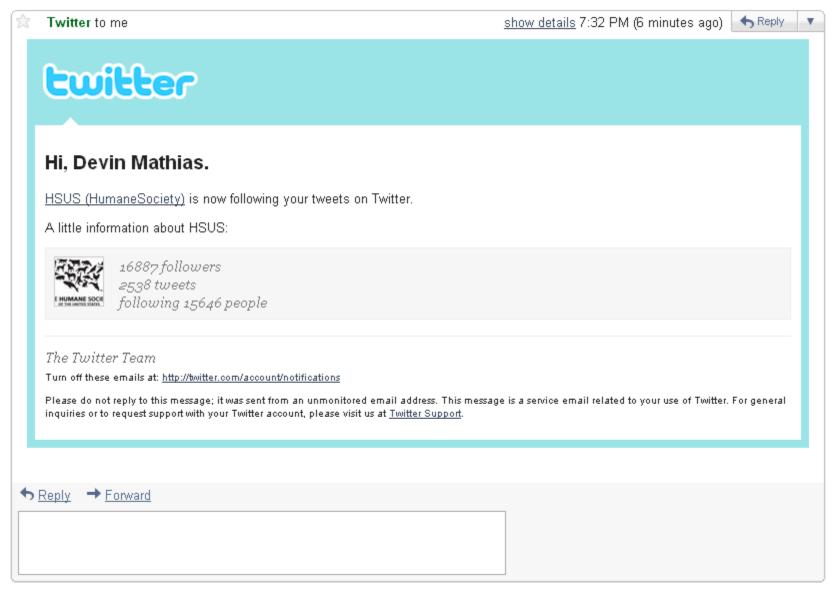


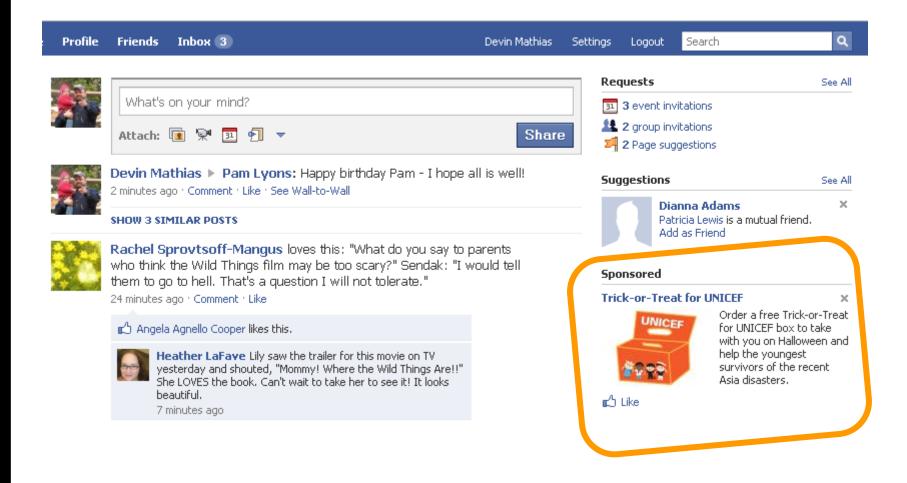






HSUS is now following you on Twitter! Inbox |X





unicef 🕲 united states fund

UNICEFUSA.org

Help

Search

Trick-or-Treat

Tap Project

Games

Contests

PARENTS

Share This

TEACHERS

ck-or-Treat for ICEF

Create a Fundraiser

Download Materials

Selena Gomez

ARENTS

ich your kids the ortance of helping others.

EACHERS

jage students as active bal citizens.

Trick-or-Treat for UNICEF



Want to help kids in other parts of the world get the things they need to survive and grow?



You've got the power to do it!



This October, make Halloween count by Trickor-Treating for UNICEF, Doing so will help us get things like water, education and medicine to the children who need it most. Your efforts will show that you believe ZERO children should be without the basic necessities that we often take for aranted.

Getting involved is easy and fun!

First, you'll need a box. Order boxes online, or create your own using this canister wrapper.

Then, while you're out on Halloween, ask everyone to help you raise money for kids around the world and to join you in believing in ZERO!

Once you've collected the money, send it to UNICEF to help





JOIN US!





Trick-or-Treat for UNICEF



Trick-or-Treat for UNICEF Spokesperson Selena Gomez



@ Jane Hahn/2009

UNICEF Ambassador Selena Gomez returns for a second year as spokesperson for Trick-or-Treat for UNICEF.

"Trick-or-Treat for UNICEF invites children and adults alike to make Halloween count by joining UNICEF to do whatever it takes to help save children's lives," said Selena Gomez. "This October, I would like to encourage everyone to make a difference and support UNICEF's mission to reduce the number of daily preventable deaths of children, from 25,000 to zero."

To support the Trick-or-Treat for UNICEF campaign, Selena Gomez, who is also an accomplished recording artist, will be donating four VIP tickets to one of her upcoming concerts with backstage

meet-and-greet access to the highest bidder through a Charity Buzz auction. The highest bidder will also receive an autographed CD. The auction will begin Cooper 21 and run through November 11, 2009. Proceeds will benefit the Trick or Treat for UNICEF campaign.

As part of a live web cast series hosted on Facebook, Selena Gomez will also speak to fans and supporters of Trick-or-Treat for UNICEF on October 29th. The Trick-or-Treat for UNICEF spokesperson will provide viewers fundraising tips and teach them about the ways they can support UNICEF's lifesaving work for children.

Join the UNICEF USA Facebook Fan Page and Twitter account for appeares on Selena's work to support Trick-or-freat for UNICEF this year.





American Cancer Society Join the cause and send the link to all of your friends even if they aren't on Facebook!! Your \$10 can help create a world with more birthdays!



Fight Cancer: Support the American Cancer Society 229,863 members - \$19,161 raised



about an hour ago . Comment . Like . Join the Cause . Donate . Give Props







Amy Ward ACS and Relay for Life is awesome and have helped so much. They helped us while we were getting experimental treatment in San Antonio this year by letting us stay in a hotel for free while we treated there. Very nice!!!! They have been there for us since Shawn was first diagnosed and I can always count on them to answer my questions. I SUPPORT THE ACS. I want Shawn to have many more birthdays!!!!! Great campaign.

13 minutes ago



Dayna Mccumber Wishing I had a few more birthdays with my mom and grandfather. But hopefully someday, someone else will have more birthdays with their loved ones!

9 minutes ago

Write a comment...

Best practice examples: Direct fundraising on Twitter



BLOG WHY DO THIS? SPREAD THE WORD!

ABOUT ALS



Using Social Media for Social Good.

Help us fight ALS by raising \$10,000 in October \$1 at a time.



(It takes just 2 minutes)



Here's How YOU Can Help Fight ALS (Lou Gehrig's Disease):

Making a difference has never been this easy! Just:

- 1. Donate to the ALS Association. We're only asking for \$1, but we'd love it if you could give more!
- 2. Tweet an @reply to us on Twitter, something like this:

DONATE NOW -> (It takes just 2 minutes) The ALS Association accepts:











charity: water

About the Twestival.

On 12 February 2009, 200+ international cities hosted a Twestival (Twitter + festival) to bring Twitter communities together to raise money for charity: water. The Twestival raised \$250,000+ and brought worldwide public awareness to the global water crisis. On 11 April charity: water will drill the first Twestival well, posting videos of the progress.

PROJECTED AMOUNT RAISED

250,000 USD

SD AUD CAD SKR € £ ♣ •

Scroll over each icon to see the projected amount raised in your currency.

Tweet the facts:

Women in Africa spend 15-17 hrs/week collecting water.

TWEET THIS

Each American uses enough water to fill 1600 glasses a day.

TWEET THIS

TWEET THIS

Around 2.6 billion people lack access to adequate sanitation.

Nearly 14,980 gallons of water
per household in the U.S. leak
down the drain unused.

.....

Tweet about the live drill:

See where the money went. Watch as the first Twestival well

is drilled via satellite from Ethiopia.

The Twestival brought 202 cities together to give people clean water. See what happens next.

Watch online as charitywater drills a well with the Twestival money in Ethiopia on April 11th.

A billion lack access to clean water. Thanks to the Twestival, that number is smaller.

TWEET THIS

TWEET THIS

TWEET THIS

TWEET THIS

Find how much your city raised

	Find now	much your	city raised.
	Adelaide		\$1,505.0
	Amman		\$0.0
	Amsterdam		\$2,026.3
	Anaheim		\$125.0
	Arad Romania		\$24.0
	Asheville		\$3,352.0
	Athens, Greece		\$125.0 \$24.0 \$3,352.0 \$107.0 \$345.0
	Atlanta		\$345.0
	Auckland		\$130.0
• • • • • • • • • • • • • • • • • • • •	Augusta		\$10.0
	Austin, TX		\$6,995.0

 Baltimore
 \$166.00

 Bangalore
 \$117.82

 Bangkok
 \$0.00

Barcelona \$1,487.44
Baton Rouge \$0.00

Bauru, Brazil \$100.00 Beijing \$82.00

facebook & twitter



......

Smile Counter



for 140 smiles

DONATE



Welcome. Please help us spread the word about 140 smiles in 140 characters. To join our community, sign in using your Twitter account.

E Sign in with Twitter

Or, just make a donation. :-)

The Community



140 Smiles Scrapbook

Prizes

Sponsors

Donate



Hey TWEEPS! We need YOU to help us create 140 Smiles!

One child's life-transforming surgery costs as little as \$240 and can take only 45 minutes. Join us as we provide 140 of these surgeries to children around the world through the power of Twitter!

How to Participate

Give a gift as an individual



3 Tweet This





An application would like to connect to your account

The application 140 Characters for 140 Smiles Community by Operation Smile would like the ability to access and update your data on Twitter. Sign out if you want to connect to an account other than dmathias.

Allow 140 Characters for 140 Smiles Community access?

Deny

Allow

Twitter takes your privacy very seriously.

Please ensure that you trust this website with your information before proceeding!

By clicking "Allow" you continue to operate under Twitter's Terms of Service. You may revoke access to this application at any time by visiting your Settings page.



Welcome. Please help us spread the word about 140 smiles in 140 characters. To join our community, sign in using your Twitter account.



Sign in with Twitter

Or, just make a donation. :-)

The Community

167 people

+ see all

reneeAhamilton EricOverman

Recent Donations



DvinMsM's Twitter profile picture

DvinMsM I donated \$120 for team #twestivalSF at #140smiles benefiting @operationsmile. Join me: http://140smiles.org (@krystyl)



sfcatriathlete I donated \$20 for team #CommonKnow at #140smiles benefiting @operationsmile, Join me: http://140smiles.org

TwestivalSF's Twitter profile picture

TwestivalSF Join our team

#TwestivalSF at #140smiles
benefiting @operationsmile.
Join me: http://140smiles.org



facebook & twitter





DONORS

CONTACT

ON THE WIRES

WOW!

WE DID IT!!! We raised over \$10,000 in just 48 hours through the power of Twitter and social media. 336 contributors collectively raised enough money to fund a new classroor for a school in Tanzania. On this special Thanksgiving Day all we can say is THANK YOU!

The Giving Continues

If you missed TweetsGiving 2008, don't worry, you may still make a donation using the ChipIn widget, or at http://www.EpicChange.org/donate to support the work that Epic Change does transforming compelling stories into social change. Each \$10 donation made through this widget will now add a book to the school's first library, which you may inscribe with a personal tweet of gratitude.

In addition, as the holiday season approaches, we hope you'll consider giving girts from the Epic Change Gift Shop, which is a valuable source of income for our partner school in Tanzania. Epic Change cards and gifts feature the artwork of children at the school, award-winning photographer Tim Llewellyn and West Hollywood candle designer Timothy Jay.







@GraemeThickins

@healemru

@julieblue

@_jrp_

@soxgal

Alumni & Donor Outreach: iPhones, Blackberries, & Cell Phones

- Strategies to reach your lost alumni & donors on their cell phones & Acquiring alumni & donor cell phone numbers- do's & don'ts
- iPhones & Blackberries- cell phone apps that reach alumni & donors
- Text Message Outreach- Creating & utilizing targeted messages
- Best practice examples

- Strategies to reach your lost alumni & donors on their cell phones & Acquiring alumni & donor cell phone numbers- do's & don'ts
- From the "It's basic, but just in case" department:
 - Keep track in your database
 - Ask if it is a cell on your data collection / update forms, websites, etc.
 - Don't wait for them to become alumni get the numbers now.
- Text campaigns
 - Have alumni text you their names and grad years for a chance to win a prize
 - Capture cell phone for later use
 - Good to do at events (sports, reunions, etc.)
- If your population allows, go viral and have alumni find alumni

- Strategies to reach your lost alumni & donors on their cell phones & Acquiring alumni & donor cell phone numbers- do's & don'ts
- Buying numbers will be difficult accuracy is questionable
- Don't assume the area code = location
- Don't let events, mailings or phone calls go without update collection
- Don't stop listening make sure you respect your constituents' wishes for method of contact

iPhones & Blackberries- cell phone apps that reach alumni & donors



Home

Video Center Press Coverage Press Resources About The Developer

Support





Classes



Latest Campus News





Grade Book



Campus Map



Library Catalogue

Your mobile information resource for the University of Saskatchewan, available first on iPhones and iPod Touches





Texas A&M University



TAMUMobile

Category: Education Released Jun 01, 2009 Seller: Texas A&M University @ Terriblyclever Design, LLC Version: 1.11 6.9 MB



Free GET APP

Rated 4+



APPLICATION DESCRIPTION

TAMUmobile is Texas A&M University, To go.

Directory - Search the Texas A&M directory with advanced filters (filter by name, email, phone number, address).

Athletics – Get scores, news, and schedules for Aggie sports, athletes, events and more.

News - Get the latest news and information about and from Texas A&M.

TAMUty - View Texas A&M and Aggie videos with TAMUMobile.

Maps - Search for buildings on the College Station campus and use GPS to find your location.

Courses - Search for classes, find out when they're offered, and tap to call or email the professor.

Events - Browse university events, performances, lectures and more from the Texas A&M calendar by day or by month.

WHAT'S NEW IN THIS VERSION:

Updated bug fix so that News description displays properly.

LANGUAGES:

English, Spanish

REQUIREMENTS:

Compatible with iPhone and iPod touch Requires iPhone OS 3.0 or later

Texas A&M University Web Site →

TAMUMobile Support

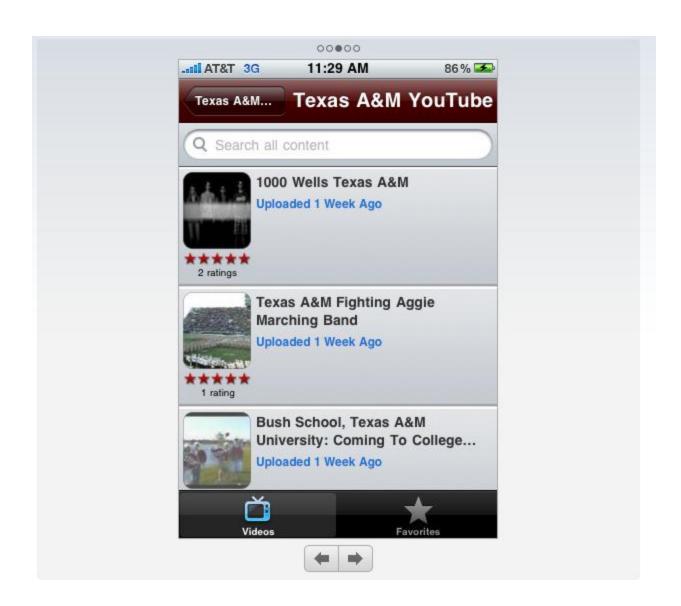
DCILL iva



ALL APPLICATIONS BY TEXAS A&M UNIVERSITY	
TELL A FRIEND	•
APP STORE FAQS	•

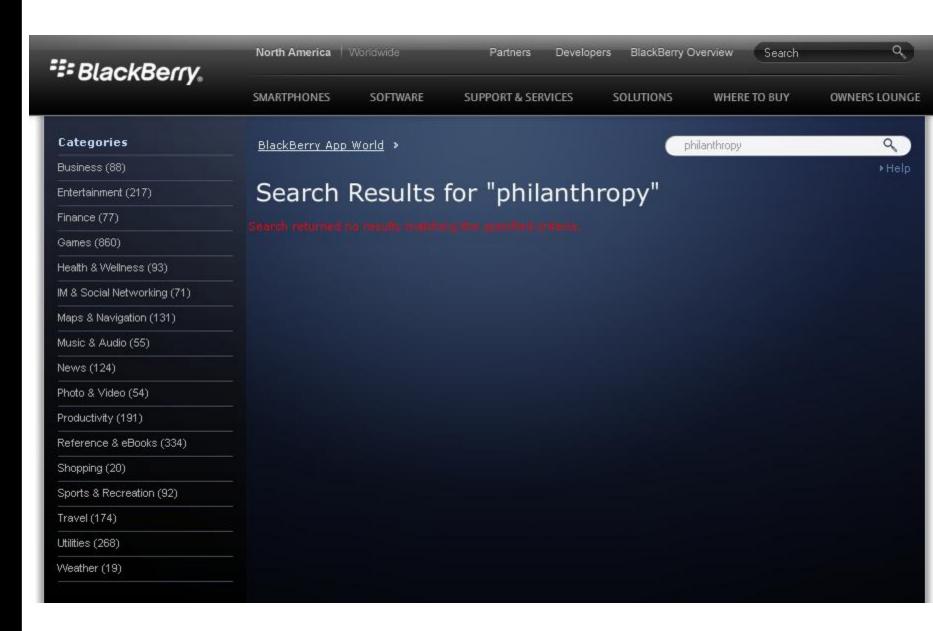
CUSTOMERS ALSO DOWNLOADED	See All →
UC San Diego (UCSD) Education	







Best practice examples: Blackberries



Text Message Outreach- Creating & utilizing targeted messages

facebook

Home

Profile Friends

Inbox 3

Devin Mathias

Settings

Logout

🎎 PLEASE DONATE FOR SWAT REFUGEES BY TEXTING "swat" TO 20222

Global

Basic Info

Name:

PLEASE DONATE FOR SWAT REFUGEES BY TEXTING "swat" TO 20222.

Organizations - Volunteer Organizations

Category: Description:

Please generously donate \$5 automatically by texting "swat" to the number 20222. THAT IS ALL YOU HAVE TO DO TO SAVE INNOCENT LIVES! - can't put it in any way more simpler than that.

THIS ONLY WORKS FOR PEOPLE IN THE UNITED STATES!

....(0 0) ,---000--()-----, Add A Friend To The Group Please '----000

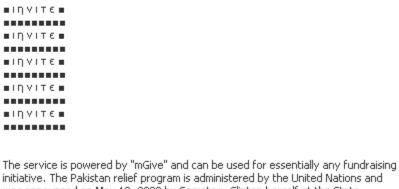
...... 000 000

■INVITE ■

■INVITE

■INVITE

■INVITE ■





Join this Group



Group Type

This is an open group. Anyone can join and invite others to join.

Admins

- Masul Chowdhury (Stephen F. Austin High School)
- Roma Parwez (Houston, TX)
- Mohsin Nagvi (Nassau CC) (creator)



Blog

Posts created by, for, or about the American Red Cross



Search



Donate \$5: Text "Give" to "2HELP"



-Post by Eric Porterfield, International Press Officer

You might have heard about this new <u>text fundraising campaign</u> in the news or read about it on our <u>online newsroom</u> for Hurricane Gustav. It was such an innovative idea that I thought I would try it myself.

First of all, your cell phone has to be with one of the following wireless carriers: AT&T, Alltel, Sprint, T-Mobile USA or Verizon Wireless.



■ Podcast











Charities

The following Charities are offering the opportunity to "GIVE" through your phone bill. Text KEYWORD to SHORTCODE from your mobile phone:

A one-time charge of \$5 will be added to your wireless bill or deducted from your prepaid balance. Message & Data Rates May Apply. All charges are billed by and payable to your mobile service provider. Proceeds benefit Mobile Giving Foundation charity partners. Service is available on most carriers. You can unsubscribe at any time by replying to the message or texting the word 'STOP' to the campaign's short code (20222, 25383, 27722, 40202, 40579, 41010, 50555, 52000, 85944, 90999, 464329, 501501, 864233, 864833).

Charity	Keyword	ShortCode	Donation	ASP
Africare	AFRICARE	85944	\$ 5	MobileCause
ALS Foundation - Florida Chapter	ALS	20222	\$ 5	Distributive Networks
Alzheimer's Foundation of America	AFA	50555	\$ 5	mGive
AmberWatch Foundation	AMBER	90999	\$ 5	mGive
America's Second Harvest of Tampa Bay	HUNGER	50555	\$ 5	mGive
American Cancer Society, California Division	HOPE	20222	\$ 5	Distributive Networks
American Cancer Society, Great West Division	cvc	20222	\$ 5	mGive
American Diabetes Association	ADA	25383	\$ 5	Mobile Commons
American Heart Association	HEART	90999	\$ 5	mGive
American Red Cross Southeastern Pennsylvania Chapter	RED	52000	\$10	Wireless Factory
American Red Cross Southeastern Pennsylvania Chapter	RC	52000	\$ 5	Wireless Factory
Amnesty International of the U.S.A.	RIGHTS	90999	\$ 5	mGive
Andre Agassi Foundation	KIDS	20222	\$ 5	Mobile Commons

Boosting Engagement: Email, Blogs, & RSS

- Using viral email and web initiatives to increase alumni & donor engagement
 & grow your list
- How to use blogs & RSS feeds to drive alumni & donors to your site
- Complying with the Can-Spam Act: must knows about opting in & out
- Best practice examples

When nonprofit organizations build websites they spend loads of time and money on the design, the functionality and bells and whistles that are cool and fun to work on. But, in reality, as important as those things are, they aren't what tend to make great nonprofit websites. It's about the content

- Allyson Kapin, care2 blog

- Using viral email and web initiatives to increase alumni & donor engagement & grow your list
- Use campaigns that inspire your constituents
- Goal: That your constituents generate user-created content
- IAmFresnoState.com
- Examples at Texas, Ohio State & Michigan





HOME | ABOUT THIS SITE



Get Your Horns Up

(AND SAY CHEESE!)

Is there a rallying cry for the thinkers and doers of tomorrow? A motto that sums up their passion for creativity and their pursuit of discovery? Sure there is: Hook 'em, Horns. What starts here changes the world.

ALUMNI, TELL US HOW YOU ARE CHANGING THE WORLD.





SUBMIT A PROFILE





- SNAP A PHOTO OF YOURSELF PROUDLY SHOWING YOUR HOOK 'EM, HORNS.
- 2 WRITE A BRIEF BIO OF WHAT YOU'RE DOING NOW THAT'S CHANGING THE WORLD.
- SUBMIT BOTH YOUR PHOTO AND YOUR BIO WITH AN EASY-TO-USE, SECURE FORM.

Get Started!

GO!

Search by (choose one):

Last Name

College

Year of Graduation

Keyword

Show All Profiles

GO!

E-mail to alumni friends and family

E-mail

E-mail

E-mail

E-mail

SUBMIT





HOME | ABOUT THIS SITE



GET YOUR HORNS UP



Search Profiles
Tell Others
Submit Your Profile



Daniela del Castillo

E-mail: ddelcas2@qmail.com Phone #: 512-494-4582

Hometown: Georgetown, Texas Current Location: Austin, Texas

Class of 2001

Bachelor of Science in Communication Studies, Communication Studies College of Communication

"My time at UT instilled in me my love for taking my strengths and skills and using them to help others. Since graduation, I have worked for two nonprofit organizations in Austin. My "Hook 'em" photo shows me in Peru, where I spent time volunteering for a local organization."



O-H-I-O!

Photos from students, alumni, and friends from around the world



"Hockey"

by Allie Mackerty

The OSU Womens Club Hockey team during our first team photo! Go BUCKS!

More O-H-I-O photos
Upload your 'O-H-I-O' photos

Buckeye Cam

Quadruple Script Ohio

Buckeye Basics

Buckeye Sports

Fight Songs, Alma Mater Lyrics

Marching Band

Audio/Video

"Pride of the Buckeyes"

0-H-I-0

Traditions

Buckeye Pride

DO SOMETHING GREAT

More great stories with Buckeye Pride



Best Fans in the Land Ohio State Sportsmanship Council

Game Day!

Athletic Schedules

Game Day Policies

Game Watch Locations
Official Team Shop

Tickets

View Games Online

At Home (Buckeye Vision)

In Europe (SopCast)

Stay Connected

Alumni Association

Join

Clubs and Societies

Students

Connect E-newsletter

Subscribe

Support OSU

Visit

Spirit Gear

Free official audio and images

Ringtones, MP3s

Buckeye Battle Cry: Ringtone, MP3

Carmen Ohio: Ringtone, MP3

Wallpaper









Social Media

Facebook Group YouTube Channel

Wikipedia

Photos

Flickr

Image of the Day

"O-H-I-O" archive

Latest 55 of 3637 photos - Last update: October 7, 2009 - View all



It started out as a simple football cheer, something for late 19th Century fans to shout during football games. But these days, "O-H-I-O" means the whole package: strong athletic traditions, major school spirit, and the academic achievements and outreach efforts that make The Ohio State University the great place it is.

View the O-H-I-O PSAs





Search O-H-I-O

Search

Go

Find Ohio State on:







Browse photos

By location (Google Map)

Моге:

2008 BCS National Championship

(43)

2009 Fiesta Bowl (16)

Africa (71)

Alumni (908)

Antarctica (8)

Asia (158)

Athletics (66)

Australia (13)

Beach (223)

Bowl Game (39)

Current students (854)

Do Something Great

(57)

Engineering (31)

Europe (348)

Families (721)

Overview

Gifts in Action

Philanthropy Stories

Causes

People









Share your story

flickr flickr photos



f Share on Facebook

Post to del.icio.us

iTunes II

Your gift matters

Story Categories: Health .

Finding a cure for sarcoma

Melissa Danan, 38 Social worker MSW '95

Philanthropy is crucial for change in this world. It is God's intention for those who can give to do so.

The Bernard J. Danan Fund For Sarcoma Research is important to me because my husband is Bernard and he died at 40 from a sarcoma. If a cure for sarcoma can be found from contributions in his fund. I know that he will smile from heaven and our children, his parents and I can begin to smile again.

I started a non-profit organization to raise funds for the U-M fund in my husband's name. My raising funds for



Bernard and Melissa Danan tailgating at the UM vs. Penn State game in 2007. Photo taken one year prior to the tailgate fundraiser for sarcoma research in Bernard Danan's name. Bernard died 8 months after this photo leaving his wife, two small children, parents, siblings, and many relatives, friends, colleagues and patients that loved him dearly. More info. on the fundraiser and Bernard on

www.bernardstailgate.org.

research for a cure is the only way that I can be proactive in preventing the tragedy my family and I faced from happening to another family.

SHARE YOUR STORY »

Find a Story

Find a story by cause »

Causes

Animals Arts, Culture. Humanities Community. Social Services Diversity Education **Environment Health** International Political / Activisim Religion True Blue Michigan

Giving Opportunities

Choose a category



- How to use blogs & RSS feeds to drive alumni & donors to your site
- Many blogs are fading away due to Twitter ... which is basically a quicker, easier-to-maintain blog.
- If you maintain a blog focus on two things:
 - Your organization's impact
 - Your donors and their impact on you.
 - How did they change someone's life?
 - How did giving to you change the donor's life?
 - What motivated the gift(s)?
 - Highlighting the non-monetary impact of volunteer efforts and those willing to promote your efforts.

Black Hills Boxer Rescue Blog

Welcome to the BHBR Blog. Keep checking back here to see the latest rescue news, adoptive Boxer postings, doggie play dates, and other events in the Black Hills area. Interested in one of the adoptable dogs? Fill out an application!

<u>* Petfinder Offers Rescues Donation Through Photo Contest</u> | Main | Still Working

*

Thank You Donors!

First, BHBR must thank all of our donors contributing to Cruiser's rehabilitation. The folks of Must Luv Boxers we have received \$200 towards his care. Every day he continues to improve!

From his foster mom: he's doing exceptionally well! He's been x-rayed twice since his first intake and each set show improvement. Thanks to the medicine, crate rest and good nutrition the vertebrae, which had a chunk of bone missing, is filling in. The bone infection has responded to the antibiotics and Cruiser doesn't seem to be in pain anymore. His activity is still limited to facilitate healing but he's now showing more and more of his puppy side! Cruiser's right rear leg seems to have regained its strength and he runs, jumps and plays like a normal Boxer puppy! Everyone is thrilled at his progress! He's slated to go back to the vet shortly for another set of x-rays and if cleared, will be scheduled for his neuter surgery. Keep checking back here and on the BHBR website for updates!

Also, the BHBR is working with the South Dakota State Legislature to draft and implement a bill designed to make animal abuse a felony. Currently, South Dakota is only one of four states that do not recognize animal abuse a felony crime. We need your support in our efforts. We'll be holding a meeting to go over ideas and build local community support. Stay tuned for meeting location and time.

- How to use blogs & RSS feeds to drive alumni & donors to your site
- Add RSS to as much as you can...



- ...that is actually worth following!
- News
- Accomplishments
- Donor / Impact stories
- Health updates
- Events

Penn State Live

Penn State receives national intelligence award

Thursday, October 08, 2009 9:35 AM

Penn State's College of Information Sciences and Technology was recently designated an Intelligence Community Center of Academic Excellence by the Office of the Description of the Desc

Advanced Vehicle Team unveils its new set of wheels

Monday, October 05, 2009 3:01 PM

A team of Penn State engineering students recently took delivery of a 2009 Saturn Vue that will be used in an advanced vehicle technology engineering contest spons and General Motors. The competition, EcoCAR: The NeXt Challenge, pits 17 university teams across North America to redesign and re-engineer a 2009 Saturn ...

The Medical Minute: minimally-invasive treatment of brain aneurysms

Tuesday, October 06, 2009 6:54 AM

Penn State Milton S. Hershey Medical Center recently became only the third hospital in Pennsylvania and one of only about 30 institutions in the country to offer a new aneurysms. Brain aneurysms are balloon-like out-pouchings that can develop in brain arteries. Like balloons, these out-pouchings can burst, ...

High winds causing safety hazard; Porter, Curtin roads closed

Wednesday, October 07, 2009 11:50 AM

High winds have caused some panels to dislodge from the Beaver Stadium scoreboards. For safety reasons, Porter and Curtin roads, which border the stadium, are bein lifted....

'Avenue Q' plays at University Park

Tuesday, October 06, 2009 11:27 PM

The people-and-puppets musical comedy "Avenue Q," winner of three Tony Awards for best musical, score and book, made its Centre County debut Oct. 6 at Penn Staplay is described on its Web site as "the story of Princeton, a bright-eyed college grad who comes to New York City with big dreams and a tiny bank account. ...

Penn State alumnus designed the puppets of 'Avenue Q'

Tuesday, October 06, 2009 4:25 PM

Penn State alumnus Rick Lyon came to puppetry as organically as an apple comes to a tree. Since the age of 9, Lyon has been creating puppets, and after majoring in work closely with Jim Henson (of Muppet fame) and worked for 15 seasons on the children's show "Sesame Street." Lyon is the designer and creator ...

Old Main bell removal postponed a day

Tuesday, October 06, 2009 2:43 PM

The Old Main bell removal has been rescheduled to Thursday morning, Oct. 8, due to high winds. AccuWeather currently predicts 22 mph sustained winds with up to 3 lift, originally scheduled for Oct. 7, has been postponed to the alternate date. The time of the lift will remain the same, between 9:30 and 10:30 a.m....

Patricia Best named 2009 Renaissance Fund honoree

- Complying with the Can-Spam Act: must knows about opting in & out
- The 2003 CAN-SPAM Act was instituted to cut down on misleading emails.
- Most of the rules that apply to commercial emails apply as well to nonprofits, but CAN-SPAM rules comprise best practices for email for any organization regardless of necessary compliance.
 - Use a subject line that is not misleading as to what is contained in the email.
 - Provide a "from" line that accurately and clearly indicates the sender. Doing so provides reassurance to supporters and donors that the email is from a trusted organization.
 - Provide a clear and conspicuous notice of the opportunity to opt-out in every email message, regardless of whether or not the recipient has opted-in to your emails.
 - Provide a valid physical postal address of the sender.
 - If there is a commercial advertisement in your email, you must be clear that the email is an advertisement to individuals who have not opted-in to receive commercial email messages. If you have an in-house list, or rent a list of individuals who have opted-in to receive commercial email offers, you are exempt from the use of words such as "advertisement" or "solicitation" to label the message.
 - If there is a commercial advertisement in your email, and if you are sending an offer to individuals who have not opted-in to receive commercial email offers, you must make it clear that the message is a promotion, advertisement, or offer. Use phrases such as "you might be especially interested in this offer" in the body copy of the email.

useful links

Nonprofits on Twitter

10 best web content practices

Nonprofits on Facebook

Care2's blog

100 online tools for nonprofits

Twittionary ("Twitter glossary")

20 social web tools

Social media policies

bit.ly – track your links

ChipIn – creates a widget

CAN-SPAM

http://twitter.com/nonprofitorgs

http://tiny.cc/dtm10bestweb

http://www.facebook.com/nonprofitorgs

http://www.frogloop.com

http://tiny.cc/dtm100onlinetools

http://twittionary.wetpaint.com/

http://tiny.cc/dtm20links

http://tiny.cc/dtmpolicies

http://bit.ly/

http://www.chipin.com

http://tiny.cc/dtmCANSPAM